

Quickbase Pricing Overview

The Quickbase platform is all about flexibility and agility it is only right that our pricing model and licensing options are designed the same way. We believe in a world where services and price enable operational agility in your business—not box you in to limitations and contracts.

Quickbase Plans | [please visit our website for full feature plan comparison](#)

Team

A great starting point for growing teams.

Up to 50 customizable business apps

- ✓ Workflow Automations
- ✓ Data and app integration
- ✓ Mobile-ready applications
- ✓ Flexible licensing option

Business

For businesses that need advanced security and controls.

Up to 100 customizable business apps

- ✓ All Team Features
- ✓ Integrate with IAM systems
- ✓ Audit logs
- ✓ Mobile offline
- ✓ Flexible licensing option

Enterprise

For enterprise wide, interconnected use cases.

- ✓ Enterprise plans are custom-built to suit your needs.
- ✓ Flexible licensing option

Quickbase Licensing Options

Available across all 3 plans, Team, Business and Enterprise



User-Based

When all users are created equally

User-Based licensing aligns pricing with a cost per user, whereby each user is equal in cost per user and what they are entitled to.



Usage-Based

When use cases involve different types of users

Usage-Based licensing aligns pricing with the value that businesses receive when using the platform. In our case, value is aligned with specific usage of Quickbase, regardless of how many users a customer may have.



Pricing That Adapts to Your Business Needs

Quickbase's adaptable pricing model is designed to accommodate the wide variety of use cases and users, enabling disruptive value as the platform use grows.

Our Two Licensing Options:

User-Based

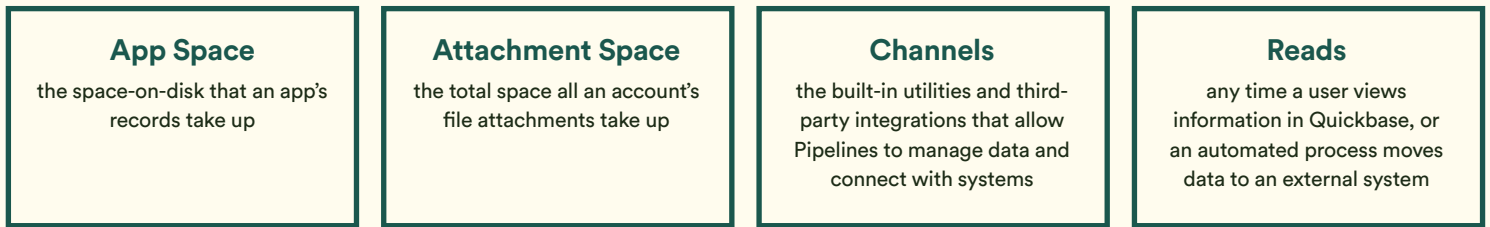
- ✓ Traditional and familiar per user licensing
- ✓ Enables simplicity in supporting a uniform user base and user profile
- ✓ Fixed price per user for all of your users

Usage-Based

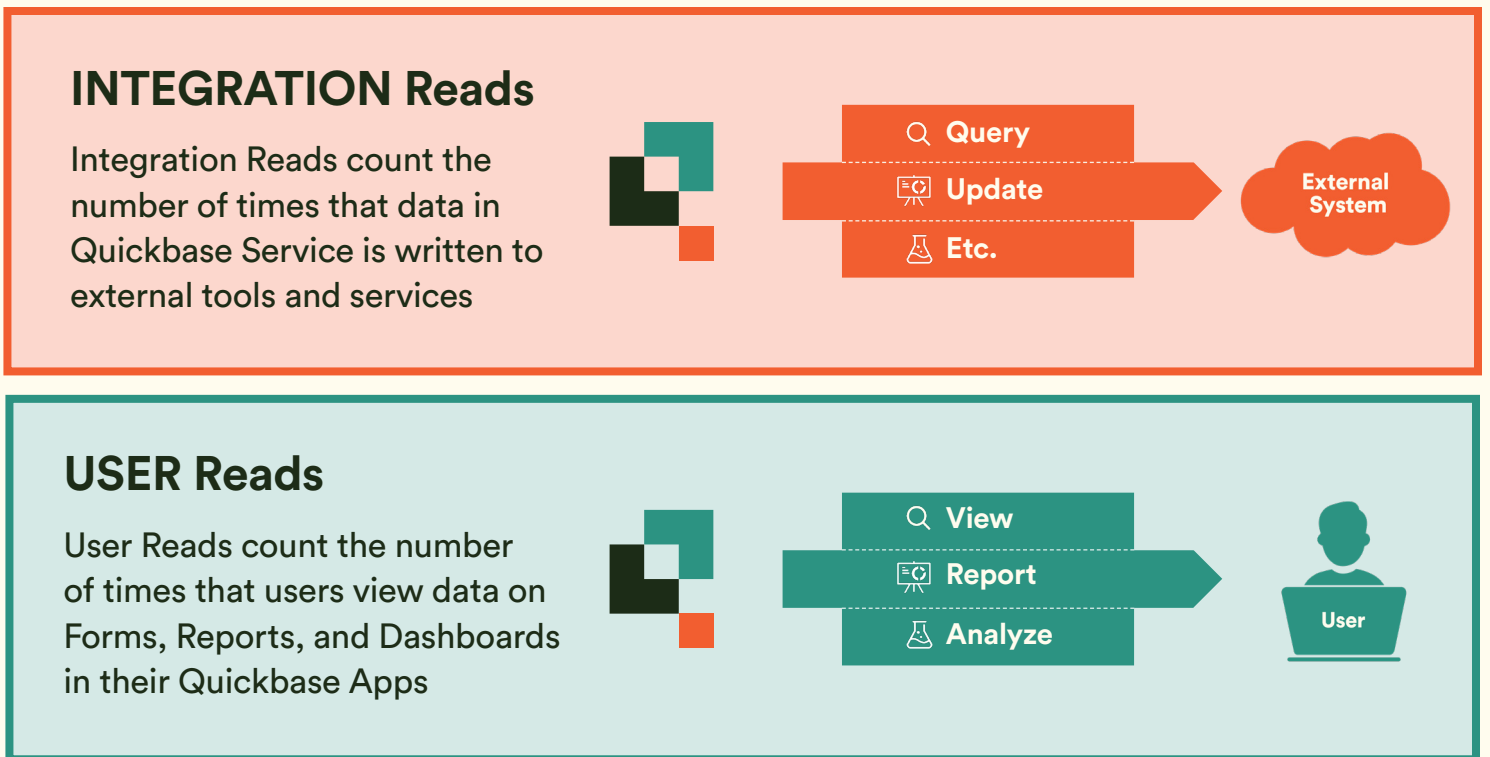
- ✓ Reduces wasted spend associated with traditional per-user license models
- ✓ Makes it affordable to extend the platform to more people inside and outside the company
- ✓ Allows businesses to affordably support different types of user and usage profiles (occasional, light, infrequent)
- ✓ Reduces burden on administrators and improves flexibility for users to solve new problems

What are the different entitlements and how are they measured?

All Quickbase plans come with a standard set of entitlements :



Measuring with Reads



User Reads and Integration Reads do *not* count or limit the following:

- The number of times data is created, edited, or deleted in Quickbase Applications
- The administration and management of the platform, applications, accounts, and users
- The creation and configuration of Quickbase applications
- Automated actions taken by Quickbase Sync, Pipelines Automations, and Webhooks



Pricing: Frequently Asked Questions

Q: How are User Read and Integration Read allocations calculated?

A: For existing QB customers, we use your current usage of the platform in order to help you determine your Read(s) allocation(s). For new customers, we summarize usage data across accounts with similar profiles to yours in order to determine your Read(s) allocation(s).

Q: If I am on a Usage-Based plan, do both my 'User Reads' and my 'Integration Reads' have limits? Are the limits the same?

A: In a Usage-Based contract, 'User-Reads' and 'Integration Reads' will count towards the 'Reads' entitlement. Reads is the only usage entitlement you will see on your contract. The limit is on the total of 'Integration Reads' and 'User Reads', not individual limits. This gives our customers maximum flexibility on how to use the Quickbase Platform and in a way that is best suited your business needs.

Q: How do I monitor usage of my Reads?

A: Realm & Account Admins can see how many Reads have been consumed in the contract-period via our new feature in our Admin Console called "Platform Analytics." These Admins will be able to see all major entitlements & metrics related to their contract starting in April 2021, with the ability to drilldown into the top Apps & Users (and their trends over time) later this year.

Q: What if I need more Reads during my contract term?

A: Both User Reads and Integration Read Add-On packages are available for add-on purchase throughout your contract term.

Q: What if I do not use all my allocated Reads during my contract term?

A: Entitlements are a limit and are not something that carry over from one contract term to the next. We would encourage you to make the best of what you have purchased to deliver maximum value to your business. There are a variety of use cases and workflows that Quickbase helps 5000+ customers across the globe. Please talk to your AE / CSM if you need help building applications on Quickbase.

Pricing: Frequently Asked Questions

Q: Is there a way to account for anticipated growth within my account in order to avoid increased 'add-on' costs later?

A: Yes, your account team can provide you your annualized projections based on your current usage. Having this information allows you to plan your usage against your allocation.

Q: Can I self-service add-ons?

A: Not currently, if you do want to purchase any type of Add-On packages, contact your Account Executive.

Q: When looking at Pipelines usage, what is the difference between a “Step-run” and an “Integration Read”?

A: The term “step-run” is unique to Pipelines, while the term “Integration Reads” represents the overall integration usage of both Quickbase APIs and Pipelines. Every time a Pipeline runs, it automatically performs one or more actions based on your configuration. Regardless of whether the Pipeline is executing a simple workflow automation between Quickbase Apps, or a complex integration between multiple systems, each step that a Pipeline completes is called a “step-run.”

Q: Do all Pipelines step-runs count toward my Integration Reads limit?

A: No, many Pipelines triggers, queries, and actions do not count as Integration Reads and can be used an unlimited number of times. Generally, the only Pipelines activities that qualify as Integration Reads, are the ones designed to move data from Quickbase Apps to integrated third-party systems. A detailed breakdown of the Pipelines steps that qualify as Integration Reads can be found in this [Help Article](#).

Q: Is there a way to predict my Pipelines usage for the month or year?

A: If you need to estimate your Pipelines usage, we recommend contacting us for assistance. While the unique workflow of every organization and their corresponding Pipelines makes it impossible to perfectly predict usage, Quickbase representatives can help by talking through your use case and giving you a good idea of what to expect.

For a more detailed technical breakdown of the user behavior and user actions that quality as User Reads and Integration Reads, [please visit our HELP ARTICLE](#).