



The Field Service Ops Playbook

**Breaking the cycle of
disconnected processes**



of field teams spend 11+ hours/week chasing down information

of work gets redone due to poor communication

is lost every year to disconnected systems

WHY FIELD OPS STALL AND WHAT IT COSTS YOU

You've got crews out there every day doing tough, time-sensitive work. They're hitting deadlines, managing risks, and keeping projects moving.

And yet projects stall—not because your people slow down, but because the information does.



Job details are
stuck on paper.



Approvals sit in someone's
inbox for days.



Updates get buried
in email threads.



You're juggling a
stack of tools that
don't talk to each other.

Sound familiar?

Here's why: the gap between work getting done and decisions being made keeps widening. And it's costing you:



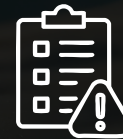
ROI

Rework and delays eat into your bottom line



Productivity

Crews waste hours chasing answers



Compliance

Missing or late data risks fines and failed audits



Deadlines

Small holdups snowball into big setbacks

FIVE COSTLY PLAYS TO BENCH NOW

These are the plays that slow you down, burn budget, and put your ops at risk.

If they're still part of your game plan, you're bleeding time, trust, and revenue.

Clipboard Chaos

Paper doesn't move at the speed of work.

Field teams scribble on forms, snap pics, or drive them back to the office. Data entry happens days later, if at all.

Cost: Lost time. Missing Info. No Visibility.

The Spreadsheet Shuffle

Manual re-entry is a mistake waiting to happen.

Everyone's retyping the same info into Excel, shared drives, or email. One incorrect cell can result in hours of rework.

Cost: Errors. Delays. Double Work.

Disconnected Tools

Your systems don't talk, so your teams don't sync.

Field apps, office systems, and reporting tools run in silos.

Cost: Missed Handoffs. Incomplete Data. No clear picture.

The Lagging View

By the time you see the problem, it's too late to fix it.

Reports take days to compile, leaving you blind mid-project.

Cost: Late Decisions. Missed deadlines. Risk everywhere.

One-Size-Fits-None Software

Rigid SaaS that doesn't fit the field.

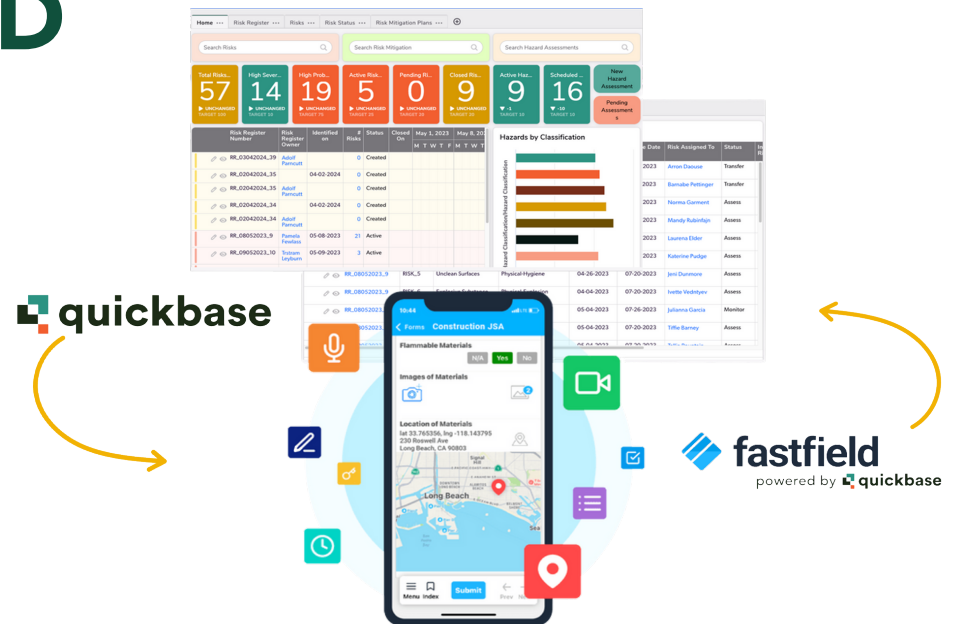
Tools built for generic workflows don't match how your crews actually work.

Cost: Poor Adoption. Data all over the place.

WHAT WINNING TEAMS ARE DOING INSTEAD

Disconnected systems delay every decision. Winning teams don't rely on workarounds. They run connected, real-time operations where:

- ✓ Field data flows instantly to decision-makers
- ✓ Approvals clear in minutes, not days
- ✓ Everyone works from the same live view
- ✓ Compliance is built in, not bolted on
- ✓ Issues get resolved before they become crises



That's exactly what our unified platform delivers. FastField + Quickbase turn field insights into immediate action, giving you real-time visibility and control across your entire operation.

- ✓ FastField captures job-critical data in real time, from photos and signatures to inspections, right from your mobile phone.
- ✓ Quickbase turns that data into action by triggering workflows, surfacing insights, and keeping work moving without delays.

Here's what it looks like in action:

Play 01

Mobile-First Data Capture

With FastField, teams collect job data, photos, signatures, and inspection results directly on their phones.

800K+ forms submitted, \$70K saved
– Asplundh Australia

Play 03

Real-time Coordination and Visibility

No more “Where’s that update?” Field and office teams share one live view. Assets, team locations, and updates are tracked in real time, avoiding handoffs and delays.

1000+ project installs tracked live
– HD Supply

Play 02

Automated Workflows & Dashboards

Quickbase turns that data into action by triggering tasks, routing approvals, and updating dashboards.

20 hrs/week saved per branch
– Caledonia Group

Play 04

Built-in Compliance, Zero Delays

Compliance checks, safety forms, and job closeouts sync instantly. No double entry. No loose ends.

6 weeks dev time saved, higher CSAT
– Diebold Nixdorf

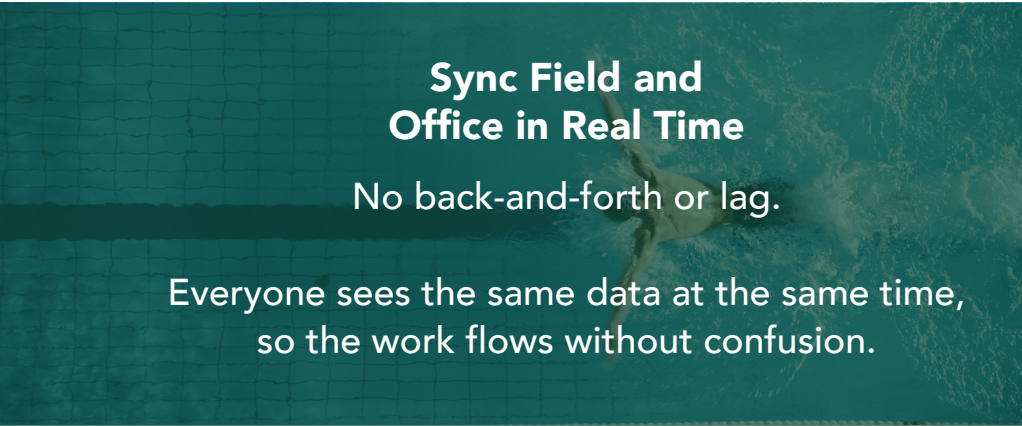
FastField delivered everything we wanted and more, revolutionizing how we managed safety and compliance.

— Daryl Marshall, National Safety & Compliance Manager, Asplundh Australia

THE UPDATED FIELD OPS PLAYBOOK THAT ACTUALLY WORKS

The old plays won't cut it.

If you want to run field ops that are fast, safe, and in sync, here's your updated game plan.



Sync Field and Office in Real Time

No back-and-forth or lag.

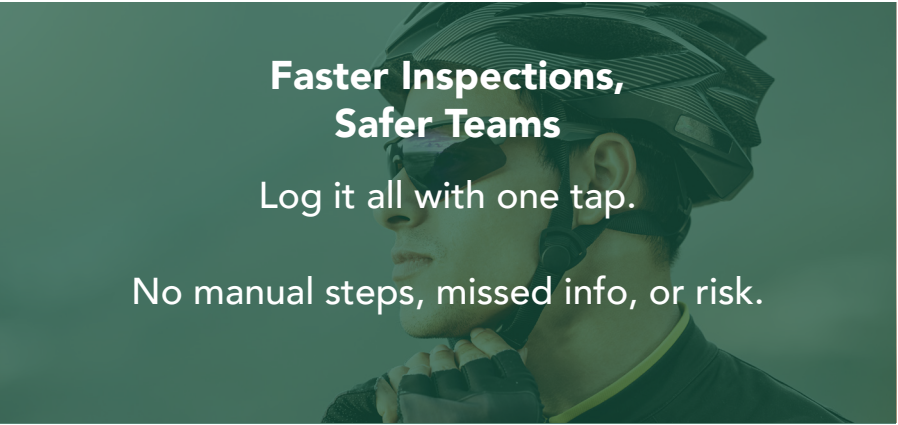
Everyone sees the same data at the same time, so the work flows without confusion.



Live Dashboards, Not Dead Reports

See the score while the game's on.

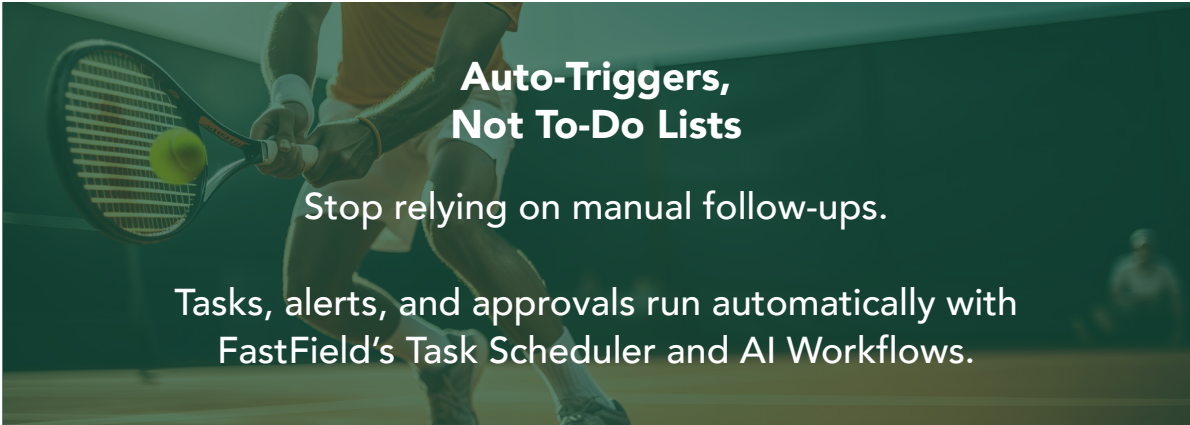
Track progress as it happens with dashboards that update in real time.



Faster Inspections, Safer Teams

Log it all with one tap.

No manual steps, missed info, or risk.



Auto-Triggers, Not To-Do Lists

Stop relying on manual follow-ups.

Tasks, alerts, and approvals run automatically with FastField's Task Scheduler and AI Workflows.

SCOREBOARD

Are you playing to win or just running in place?

Check all that apply:

We re-enter field data into spreadsheets or systems manually

☐

Job updates take more than a day to reach the office

☐

Our safety/compliance reports rely on paper or email

☐

We juggle too many disconnected tools

☐

Field teams don't have real-time access to updates

☐

Our workflows depend on someone chasing down info

☐

We scramble before audits instead of staying ready

☐

Our tech was built for IT, not for boots on the ground

☐

Swap duct-tape fixes for a winning game plan.

Start your 14-day training camp with



Book A Demo